

#### **OUR VISION**

To be the trusted partner and 'go to' commercial service.

#### **OUR MISSION**

To work with blue light organisations to deliver value through commercial expertise and innovation, ensuring the responsible and sustainable use of public resources.

#### **KEY OUTCOMES**

**Bottom Line Impact** 



**Transforming Commercial Activities** 



Sustainable **Future** 



#### CORE DELIVERABLES

We work with members to transform their commercial and procurement activity, resulting in bottom-line improvements, delivering cost and time savings and a more sustainable future.

**Maximise** Financial & Commercial **Benefits** 



Commercial **Excellence** 



**Business Transformation** & Consultancy



Sustainability



Building Commercial Capability

**Organisational Development & Effectiveness** 



#### **ENABLING PILLARS OF SUCCESS**

Collaboration / **Partnerships** 



**Value** Creation



Data & Innovation



**Ethical** 

&

Responsible **Procurement** 

Commercial Acumen

**Inclusive workplace** where we value and invest in our people



**Transparent Performance** 

&

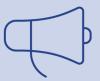
Reporting Mechanisms



Responsive Service **Delivery** 



**Engage &** Communicate **Effectively** 



Robust Governance & Assurance **Processes** 



**Effective** Management of Finance & Resources



#### **CORE DELIVERABLES**

## Maximise Financial & Commercial Benefits

Utilising market
knowledge to maximise
benefits, delivering
innovative solutions that optimise
savings and efficiencies.

#### **Commercial Excellence**

Enabling standardised, efficient and effective processes, utilising data and market intelligence as strategic assets to drive value for money and commercial excellence.

## **Business Transformation** & Consultancy

Creating value
through change and
improvements to
commercial delivery, enabling
local and national transformation.

#### Sustainability

Ensuring a commercial approach to sustainability and responsible procurement.

## **Building Commercial Capability**

Raising capability across teams ensuring best commercial outcomes are achieved.

# Organisational Development & Effectiveness Maximising the value from

Maximising the value from collaboration across national priorities. Developing revenue streams and future funding mechanisms.

#### **ENABLING PILLARS OF SUCCESS IN DEPTH**

## Collaboration / Partnerships

Maximising value
through a single
collaborative
market engagement model,
removing duplication and costs
and sharing good practice.

#### Value Creation

Delivering cashable, efficiency and cost avoidance savings and revenue generation leading to bottom-line improvements.

#### **Data & Innovation**

Utilising data, innovation and technology to deliver increased value.

## Ethical & Responsible Procurement

Creating a more economic, environmental and socially sustainable future.

#### **Commercial Acumen**

Helping members develop capabilities across the whole commercial lifecycle to maximise value.



Attracting and developing a skilled and productive workforce.

## Transparent Performance & Reporting Mechanisms

Providing assurance, visibility and transparency.

#### Responsive Service Delivery

Allocating resources effectively to meet national priorities.



Engage & Communicate Effectively



Robust Governance & Assurance Processes



Effective Management of Finance & Resources

#### POLICE AND CRIME PRIORITIES

The value we create has a direct impact on budgets available for key policing priorities

- Reducing & Preventing Crime
- Improving Services
- Supporting Victims
- Sustainability & Social Value
- Community Outreach
- Increasing Police Officers



## UNDERPINNED BY OUR VALUES

Be the Best
Be a Team
Be Responsible
Be Open
Be the Difference